

## Strategic advice shapes the future.

Siemens Management Consulting (SMC) is the top management strategy consultancy of Siemens. We support Siemens businesses in developing solutions to meet twenty-first century challenges.

As a strategy consultancy, our challenge is to prepare Siemens for future market developments, societal changes, and new competitive situations. We identify and analyze market and technology trends, competitor behavior, new customer demands, innovative business models, and go on to determine the most effective strategies.

We support Siemens businesses in developing successful strategies that will shape tomorrow.

SMC consultant Wan Bing met this challenge by developing energy-saving measures for fast-growing cities.



**SIEMENS**  
Ingenuity for Life

Siemens  
Management  
Consulting

SMC. Living Strategies.

## Consultant (m/f)

Office Beijing

Siemens Management Consulting (SMC) is the top management strategy consultancy of Siemens.

We support Siemens businesses worldwide in developing solutions to meet twenty-first century challenges. Based out of offices in Beijing, Mumbai, and Munich, our consultants create trendsetting strategies in areas ranging from renewable energy to healthcare, pioneering new business initiatives like digital factories, infrastructure solutions, and emerging market entries.

Are you fascinated by market dynamics, competitor analysis, and strategy development? Become part of our team – start your career at SMC.

As a Consultant at SMC you will take on significant project and client responsibilities from day one.

### Your responsibilities as a Consultant will include:

- Analyzing markets, industries, and competitors, and developing action recommendations
- Conducting client interviews and workshops
- Developing business strategies and plans
- Steering project modules and guiding client team members
- Preparing top management presentations

### Your qualifications:

- Excellent university degree (master's/bachelor's), ideally supplemented with an MBA/PhD
- Two to four years of experience in strategy consulting and/or a Siemens-related industry, preferably in China
- Relevant international experience of at least six months
- Outstanding analytical and conceptual skills
- Distinctive entrepreneurial and global mind-set
- Convincing communication skills in English and business-fluent Chinese (Mandarin)
- Strong interpersonal skills and proven team player
- Mobility and flexibility

If we've sparked your interest, take the first step toward a successful career with Siemens Management Consulting and apply now.

We look forward to receiving your application.

[siemens.com/smc/apply](https://www.siemens.com/smc/apply)